



One of India's leading producers of fertilizers and industrial chemicals,

We are transforming our business through focus on Collaboration beyond boundaries, Relentless Focus on Results, Innovation, and unflinching commitment to deliverables and promises.

We are looking for individuals who enjoy working outside their comfort zone and are ready to accept challenges. We believe in achieving excellence in whatever we do. For this we provide a great degree of support through a combination of best of the systems & processes, employees' capability building and their well-being.

We also place a considerable weightage to individuals who are proactive & self-motivated and have good inter-personal & social skills and have the ability to work in teams.

JOB DESCRIPTION

Designation: Sr. Manager – Supply Chain Excellence Function: Supply Chain

Location: Pune

Sector: Corporate Sourcing

Purpose of the Job:

- Implement supply chain operations transformation initiatives for DFPCL in alignment with business and functional goals
- Work towards developing strategic partners for commercial and logistics organization

Demonstrate strong analytical capabilities to drive improvement initiatives

Overview/ Responsibilities: As a Sr. Manager – SC Excellence, you will be expected to:

| <i>Key Accountabilities for the position</i> | <i>Major Tasks for the position</i> |
|---|--|
| 1) Supply Chain Transformation | <ul style="list-style-type: none">• Identify new areas of supply chain transformation for DFPCL across Supply Chain i.e. procurement, RM/ Services/Engineering's & consumables/ Distribution/Port operations• Execute transformation projects which enable a lean and agile supply chain team• Conduct analysis of market data, competitors, internal business and commercial data to develop business case for new initiatives Support the Lead – supply chain excellence in crafting the transformation agenda |
| 2) Partnership Development | <ul style="list-style-type: none">• Conduct analysis and identify potential partners for DFPCL for the supply chain function• Participate in pitch meetings and negotiations with shortlisted partners |

"We believe together we can achieve excellence! "



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|---|--|
| | <ul style="list-style-type: none"> Detail the areas of partnerships through business analysis and functional understanding Manage the documentation for setting up and operationalizing the partnership |
| 3) External Prognosis | <ul style="list-style-type: none"> Conduct external prognosis on the raw material and product prices for DFPCL Support the leadership in making crucial decisions on product, pricing and sales through prognosis Develop periodic reports for the consumption of senior leaders |
| 4) Project Management | <ul style="list-style-type: none"> Manage specific workstreams and areas within the transformation initiative identified Implement the transformation project working with managers and leaders across the organization Support development of presentation and data analysis for the implementation of projects |
| 5) Continuous Evaluation and Improvement | <ul style="list-style-type: none"> Take initiative to identify and roll out improvement initiatives related to supply chain Use data analysis and technology tools to analyze improvement opportunity for DFPCL |
| Educational Qualifications | Total years of experience |
| <ul style="list-style-type: none"> B.E. (preferable) Expertise in Lean, Six Sigma and Reliability Engineering (preferable) MBA | <ul style="list-style-type: none"> 4-6+ years of experience in a Supply Chain excellence, Consulting or Projects |
| Technical /Functional Expertise: | |
| <ul style="list-style-type: none"> Supply Chain planning Partnership Management, Contract Management Project Management Stakeholder management Change Management | |

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